



Based in Vanderbilt, Mich., H&H Tube says it is focused on custom manufacturing and quality control.

H&H TUBE SAYS IT OFFERS A GOOD PACKAGE DEAL

BY FERNIE GRACE TIFLIS

When customers in the tubular industry are not sure who to turn to, they come to **H&H Tube & Manufacturing Co.** for assistance, says Dan Dreyer, vice president and general manager.

"Customers come to us to solve their tubular needs," he states. "Whether they need a simple straight piece of tube or a complex hydroformed part, when it comes to tubing, we're considered the experts."

With more than 75 years of experience, H&H Tube continues to be the industry leader in tubular redraw and fabrication. Because the company has its own redraw mill, it was able to find its niche in redrawing brass and copper tubular products for industrial manufacturing and distribution.

H&H Tube says it is one of the largest non-ferrous tube fabricator that is supported by its own mill. "This makes us unique," Dreyer notes. "It allows us the ver-

satility to manufacture customer-specific tubular products that meet or exceed our customers' rigid specifications while being more cost-effective and efficient. Having this control at the redraw mill definitely gives us a distinct competitive advantage when we are hydroforming or fabricating a complex product."

The company says it is able to offer its services across diverse products lines including automobiles, musical instruments and even space shuttles. Its diverse services, Dreyer adds, have helped H&H Tube to survive all these years.

"We're not locked in a particular market," Dreyer explains. "We are a trusted name throughout the various industries we serve due to our consistent quality, delivery performance and customer service."

H&H Tube says its manufacturing niche is focused on custom manufacturing and quality control. Its commitment is evident through the various certifications including ISO 9001; 2000 and NSF/ANSI 61.

"At H&H Tube, there is nothing ordinary about the tube we make," the company notes. "We can redraw tubing for customers that require special tubing sizes or specific tempers »

PROFILE

H&H Tube & Manufacturing Co.

www.h-htube.com

HQ: Vanderbilt, Mich.

Employees: 250

Services: Tubular redraw and fabrication

Dan Dreyer: "We are a trusted name known for our quality, delivery performance and customer service."



» for their application. All our products are custom drawn to meet our customers' exact specification, giving them exactly what they need when they need it.

"We have full control over the alloys we supply and the physical properties we are capable of producing in order to obtain a product that meets our [clients'] specifications," H&H Tube adds.

Constantly looking at new products to introduce in the market, Dreyer states, it customizes products according to the needs of its customers. Many times, H&H Tube is able to offer its customers a more cost-effective solution than the customers' original concept.

Most recently, two of H&H Tube's popular products are the PEX copper crimp rings and stub-out elbows used for hydronic radiant heating and portable water systems. H&H Tube recently worked with its sister company, BrassCraft Manufacturing Co., to produce a new stub-out product called SureConnect.

"The pre-formed stub-out with its propriety end-form is the key to a fast and easy quick-connect system that will add both speed and profits to finish plumbing," the company explains.

H&H Tube says it connects easily with SureConnect stops through a lockable housing that allows plumbers to see, feel and hear the connection as it is installed.

HISTORICAL INNOVATION

In 1995, the company implemented hydroforming, which allowed it to manufacture more diverse styles of faucets, previously only available from castings.

Hydroforming, according to the company, is the process of shooting highly pressurized water into a tube to form it to the shape of an enclosing mold.

"Metal-flo III, our state-of-the-art hydroforming process, allows you to custom design a product that is cost-effective, functional and beautiful in design," the company explains. "Our unique tube hydroforming process allows you to design a product that could not be manufactured utilizing conventional fabricating techniques."

With Metal-flo III hydroforming, H&H Tube continues, even extreme shapes are accomplished through multiple expansions. Hydroforming can be used in automotive, plumbing and general OEM applications. It is suited to form copper, brass, steel, stainless steel and aluminum.

Clifford B. Higgins founded the company in Detroit, Mich., in 1930. The current facility in Vanderbilt was originally a lumber mill used to produce crates for products fabricated in Detroit.

In 1946, Higgins decided to move the plant to its location today, and later opened another plant in Cheboygan, Mich. It is still in operation.

The company's brass, copper, steel, stainless steel and aluminum tubular fabrication takes placethere.

More than 75 years ago, H&H Tube was built on the philosophy of always recognizing the needs of its customers and understanding that quality, on-time delivery and customer service are paramount to success.

Today, H&H Tube still conducts its business with the same philosophy. **MT**